

GLOGIFT'08 Conference: June 14-16, 2008

Speaker Biographical Sketches (Listed in Alphabetical Order)



Supriti Bhandary
Wipro Technologies
“A Flexible Future- The Emerging Trend in Employee Engagement”

Supriti Bhandary is General Manager- Talent Engagement and Development at Wipro Technologies. In this role, she heads the HR function for Wipro in the Americas, which comprises of USA, Canada, Mexico and LATAM.

She brings experience across multiple facets of HR including Leadership Development, Compensation & Benefits, Talent Acquisition, and HRIS. More recently, her focus has been in the area of Change Management and Integration from Mergers and Acquisitions. She has also overseen Wipro's foray into LATAM, from an HR perspective.

Supriti has been with Wipro for the last thirteen years, and lives in New Jersey, USA. She has a Master's degree in Human Resources and a Bachelor's degree in Business Management.



Ken Bloom
INTTRA

While serving as Chief Executive Officer for INTTRA, Ken Bloom has overseen a period of tremendous growth and organizational development. During his tenure, INTTRA has grown from its 'start up' phase to be the largest B2B e-commerce portal in the ocean container industry, now processing more than 10% of all global containerized trade.

Today, INTTRA serves more than 10,000 corporate customers in 85 countries around the world with its suite of multi-channel transaction-based products. The sustained growth that INTTRA has realized is attributed to the corporate culture that Bloom has built around the principles of organizational alignment and high performance.

Prior to joining INTTRA, Bloom served as Chief Operating Officer at Optimum Logistics, a subsidiary of Stolt-Nielsen, where he was responsible for the development and marketing of Translink, a web-enabled system that provides global visibility and advanced supply chain management to more than 13 chemical producers and 110 logistics service providers around the world.

Bloom has a BS in Mathematics and an MS in Operations Research from the University of Chicago and Stanford University.



Ambassador Neelam Deo
Consul General of India
“Recent Developments in US-India Relations”

Ambassador Neelam Deo is the Consul General of India in New York since October 2005. She has a Masters degree in Economics from the Delhi School of Economics and has taught in Kamala Nehru College, Delhi University. Ambassador Deo is a career diplomat of the Indian Foreign Service (IFS), with over three decades in the Indian Diplomatic Corps. She has been India’s Ambassador to Denmark and Ivory Coast, with concurrent accreditation to Sierra Leone, Niger, and Guinea. Prior to her assignment in New York, she led the Bangladesh, Sri Lanka, and Myanmar Division in the Ministry of External Affairs, New Delhi, dealing with India's overall relations with these countries. Ambassador Deo has also worked in India’s Diplomatic Missions in Washington DC, Bangkok, and Rome. She is married to Dr. Pramod Deo, an officer of the Indian Administrative Service who is currently the Chairman of the Maharashtra Electricity Regulatory Commission in Mumbai, and they have one daughter



Carlos Dominguez
Senior Vice President
Office of the Chairman and CEO, Cisco
"Our Changing World:
How Do You Leverage for Competitive Advantage?"

Carlos Dominguez is a Senior Vice President in Cisco’s Office of the Chairman and CEO, John Chambers. His close relationships with worldwide communications providers, including cable, mobile operators and content providers give him a unique perspective on how the Internet is changing, and how technology and trends such as video and social networking are impacting our lives at work and at home.

Dominguez has been with Cisco since 1992. He has played a key role in multiple segments of the company’s business and most recently led its service provider business. From 2004 to 2008, he led Cisco’s Worldwide Service Provider Operations group, playing a key role in building the strategy for the business and doubling service provider sales from \$3.7 billion to \$7.7 billion. Service providers now represent approximately 46 percent of Cisco’s overall business.

Before becoming a senior vice president, Dominguez was Vice President for U.S. Service Provider Sales, leading the sales teams for all U.S. communications providers. He grew the business from \$500 million to over \$2.5 billion. Prior to that, he led Cisco’s enterprise line of business in the northeastern United States and established Cisco in a number of strategic markets such as financial services in New York City, media, government and pharmaceuticals.

Prior to joining Cisco, Dominguez held management positions at Timeplex, Inc. in Woodcliff Lake, New Jersey, and at New Jersey Bell / Bell Atlanticom in Newark, New Jersey.

Recently he was named one of the top 50 Hispanic executives in the United States by *Hispanic Engineering and Information Technology* magazine. He serves on the Board of Directors of Communities in Schools of New Jersey, a nonprofit organization dedicated to keeping high risk children in school; NACME (National Action Council for Minorities in Engineering); and the YMCA of Greater New York.

Dominguez was born in Cuba and attended the University of Puerto Rico in Mayaguez.



Charlie Gulotta
Infosys Technologies Ltd

Charlie is part of the Strategic Global Sourcing Group in Infosys. This unit focuses on large scale outsourcing arrangements and brings marketing, communications, negotiating, transition, and organizational change management type skills to Infosys and its clients.

Mr. Gulotta brings over 34 years of technology marketing and sales experience to his role at Infosys. He spent the majority of his career at IBM where he held a variety of management positions in both field and line organizations. His last eight years were spent in IBM Global Services as the Director of Influencer Marketing. He resides in Connecticut.



Mahesh Haryu
Volitus Technologies

Mahesh Haryu is a Strategic Solutions Delivery expert at Volitus Technologies NJ. More recently, Mahesh was a Senior Technology Executive at Altria Corporate Services, Inc. with over 18 years of experience. Mahesh is a thought leader focused on information management, strategic outsourcing, business technology life cycle management, and e-Discovery.

Mahesh has recently come up with a concept, still very much in its infancy, called 'HeartToHead Synchronization' that is aimed at promoting human development and behavior to cope with the explosion occurring in the technology and information world.

Vamsi Maddipatla
LAXAI

Vamsi Maddipatla is Founder and CEO of LAXAI, a leading provider of drug research and development services with blended-shore sourcing and clinical data management services for the life sciences industry across Americas, Europe and Asia. Throughout his career, he has demonstrated success in both strategic development and key operations roles. Vamsi has developed and expanded the capability and capacity of sales and marketing teams, strategic market research and business analysis divisions, and business development departments. He has been responsible for planning activities in leading life

sciences organizations to realize financial and operational returns on investment. Vamsi has worked as a Management Consultant with a focus on enterprise technology planning, providing services to Deloitte & Touche, Pfizer, Johnson & Johnson and Merrill Lynch on selecting and implementing business processes to increase customer profitability. He holds a Bachelor of Science degree in Electronics and Instrumentation and Master's degree in Computer Science from Fairleigh Dickinson University.



Frank M. McDonough, Esq.
New York Shipping Association, Inc.
“Managing Freight Transportation Between India and the US”

A native of Boston, Frank M. McDonough spent the first twenty-one years of his professional life in the United States Marine Corps. In 1978 he retired from the Marine Corps with the rank of Major and entered Boston University where he graduated magna cum laude with a degree in political science, followed by a Juris Doctorate in 1983. He joined the Monmouth County, New Jersey Prosecutor's Office where he served as Director of the Environmental Crimes Task Force and Coordinator of the County-wide Emergency Response Team.

Entering private practice in 1986, he became a partner with the Red bank law firm of Kenney, Gross and McDonough where he concentrated on the representation of public agencies and small to medium size businesses in corporate transactions, environmental regulation, land use planning, and labor-management relations.

In 1994, Governor Christine Todd Whitman appointed Frank to the Dredged Materials Management Team. Subsequently, he was appointed the first Executive Director of Maritime Resources for the State of New Jersey. In 2000, Frank retired from the state and was appointed to a number of positions including Executive Director of Nation's Port, a port advocacy organization, and Stevens Institute of Technology where he served as a Professor in the Maritime Systems Program. In December 2001 Frank became President of the New York Shipping Association, Inc.

Frank has also served the maritime community as co-Vice Chairman of the Area Maritime Security Committee ; Advisory Board Member on the Freight and Maritime Program at Rutgers University; Chairman of the New Jersey Tidelands Resource Council; and Trustee of the New Jersey Marine Sciences Consortium, among others.



Shirish R. Nadkarni
CDC Services, Inc.

Shirish R. Nadkarni, the President of CDC Services, Inc., has spent over 20 years in the Information Technology industry most of them in the role of a serial entrepreneur. He provides strategic and, marketing advice, including research and development of client requirements and product specifications, and assistance with the establishment of technology partnerships. Shirish founded Horizon Companies, Inc. in 1989 and built it from a one-person company into a

stable consulting firm specializing in project based consulting to high technology clients. Horizon Companies merged with CDC Corporation (NASDAQ: CHINA) in February 2006.

Shirish has consulted for AT&T Bell Laboratories, performing market research and analysis of long-distance communications data, to design products and strategies to prevent the erosion of AT&T's market share. He continues to work on major technology initiatives in the areas of wireless and broadband, with companies like AT&T and Lucent Technologies.

Shirish created the Horizon Incubator model by spearheading Horizon's investment initiatives in companies such as Mobiliti, Inc., Domaingo, Inc., Kirusa, Inc. and Communication Experts, Inc. He is a Board member of all four companies. Mobiliti was sold to Tacit Networks, which in turn was acquired by Packeteer, Inc. in 2006. He currently serves on the Boards of Kirusa, Inc. and Communication Experts, Inc.

Shirish earned a Bachelor's degree in Engineering from the Indian Institute of Technology, Bombay, a Master's degree in Computer Science from the New Jersey Institute of Technology and an MBA in Finance and International Business from the Stern Business School of the New York University. He has been inducted into Beta Gamma Sigma, the honor society of collegiate business schools, in recognition of high scholastic achievement.



Mark J. Riedy
Partner - Andrews Kurth LLP

Mark's global project development and asset finance practice focuses on the representation of energy, environment, communications, infrastructure (e.g. water and ports), manufacturing, technology, and investment fund clients between Asia, particularly South Asia (e.g., India and Pakistan), and the United States.

In more than 27 years of practice, Mark has represented domestic and international clients in negotiating and drafting project development and debt and equity financing contracts, and in general corporate (e.g., acquisitions, mergers, private placements, establishment of new entities), tax, technology (e.g., outsourcing, licensing), investment fund structuring (e.g., infrastructure, venture capital, private equity, hedge funds), international (e.g., import duty classification/export licensing), and regulatory and legislative issues. His clients also have required representation in international disputes before US and foreign agencies and courts (e.g., anti-dumping, countervailing duties, export controls, sanctions, anti-bribery/US Foreign Corrupt Practices Act, and other enforcement actions) and general investment into and out of the United States.



Bruce W. Sauser
Johnson Space Center
"Project Management in the Face of Adversity"

Bruce W. Sauser joined the Crew and Thermal Systems Division of the Engineering Directorate in 2006 after three years in the Space Shuttle Program Orbiter Project Office and seventeen years in the Engineering Directorate. He serves as Deputy Chief for the Crew and Thermal Systems Division. The Division is responsible for developing new technologies and flight systems for Environmental Control/Life Support Systems (ECLSS), Active Thermal Control Systems (ATCS), Extravehicular Activity (EVA) equipment, Intravehicular Activity (IVA) equipment, and Space Suit Systems. In addition to this the Division provides test capability in both vacuum and thermal/vacuum environments, including human-rated facilities.

During the progression of his career from engineer, project engineer, group lead, subsystem manager, deputy branch chief, branch chief, office manager, and deputy division chief, Mr. Sauser has been responsible for Critical Space Flight hardware and subsystems. He played significant roles in both of NASA's major Return-to-Flight (RTF) efforts for STS-26 and STS-114. During the RTF of STS-26, he was responsible for the development and certification of the Crew Escape System. For STS-114 he was the office manager for four RTF projects, the Orbiter Boom Sensor System, Wing Leading Edge Sensor System, ET Umbilical Camera, and EVA Handheld Digital Camera. Mr. Sauser was one of the original authors for the Engineering Work Instruction for Project management (EA-WI-023) and an instructor for the Lockheed Project Management training class. He holds a BS in engineering from Texas A&M University.



Aaron J. Shenhar, Ph.D.
Stevens Institute of Technology
“The Emergence of Adaptive Project Management”

Aaron J. Shenhar is the institute professor of management and the founder of the project management program at Stevens Institute of Technology. He holds five academic degrees in engineering and management from Stanford University and the Technion in Israel. He is a recipient of many awards, among them Engineering Manager of the Year of IEEE, and PMI Research Achievement Award.

Dr. Shenhar accumulated over 20 years of technical and management experience at a leading high-tech organization in the defense industry in Israel. In his academic career, he is focused on teaching, research and consulting in innovation management, project management, and the management of professional workers. He is a consultant to many leading high-technology organizations such as 3M, Honeywell, Dow Jones, and the US Army. He is coauthor of the book, *Reinventing Project Management: The Diamond Approach to Successful Growth and Innovation*, published recently by Harvard Business School Press.



Brian D. Smith
Partner & Managing Director
Financial Services, TPI

An accomplished financial professional with considerable international expertise, Mr. Smith leads TPI America's Financial Services practice and advises financial institutions on all aspects of their operational alternatives – from strategy development through transaction execution to ongoing management. Brian's clients include major international and regional banks and leading insurance companies. He brings more than 15 years of practical sourcing experience to TPI's clients in operations and technology management and off-shoring from Citibank and American Express, where he held leadership positions in London, Switzerland, and the United States.

Brian holds a Bachelor of Business Administration from the University of Strathclyde in Scotland, and is a member of the U.K. Institute of Administrative Management.



Dr. Karen Sobel Lojeski
Virtual Distance International (VDI)
“The Collapsing Corporation and the Rise of Virtual Distance”

Dr. Karen Sobel Lojeski is Chief Executive Officer of Virtual Distance International (VDI). Karen co-founded Virtual Distance International in 2004 to help companies create meaningful, satisfying, productive workplaces where people and companies can thrive in the Digital Age. At a time when many people are working virtually and communicating with their colleagues primarily through e-mail and other computer-mediated means, Karen and her VDI colleagues have created a much-needed methodology for measuring Virtual Distance and for overcoming the psychological distance that grows between people from the overuse of technology.

Karen holds an undergraduate degrees in Computer Science and Applied Mathematics and recently completed her Ph.D. at Stevens Institute of Technology where her dissertation, “Virtual Distance: A New Model for the Study of Virtual Work”, won the award for Best Dissertation of 2006. Karen is a Visitor at the Institute of Advanced Studies at Princeton University, a Collaborator at Stanford University's MediaX Lab, and a Presidential Fellow at Polytechnic University. Karen is also a columnist and contributing editor for CIO Insight magazine where she writes on the subject of management and leadership in the changing world of work in the Digital Age.

Karen has co-authored a book with Richard R. Reilly called “Uniting the Virtual Workforce: Transforming Leadership and Innovation in the Globally Integrated Enterprise,” published by Wiley in April 2008.



Ron Somers
President of the U.S.-India Business Council (USIBC)
“Opportunities for US-India Business”

Ron Somers has 30 years of experience developing businesses in the United States and Asia, including 12 years running successful P/L businesses in India. His professional career started in the oil and gas industry on the drilling rigs of West Texas, transitioning to hydroelectric and IPP development, and then onwards to

senior management for international companies of upstream, midstream and downstream energy and power assets.

He presently serves as the President of the U.S.-India Business Council (USIBC), based in Washington, D.C. He served until recently on the Board of Directors of Hindustan Oil Exploration Company (HOEC), as well as on the Board of Directors of the U.S. Educational Foundation in India – which oversees the Fulbright and Humphrey Scholarships for India.

Until March 2004, Ron served as Unocal’s Chief Executive Officer in India in charge of Unocal’s development portfolio on the Subcontinent. Prior to joining Unocal, Mr. Somers spearheaded the development efforts in Karnataka, India for the 1000 MW Mangalore Thermal Power Project as Managing Director for Cogentrix Energy, Inc. In this activity, Ron earned his credentials as a seasoned veteran of the Indian private power industry. He served from 1993-1995 as Resident Advisor for K&M Engineering Corporation, implementing a USAID-sponsored multi-million dollar grant of assistance to the Indian Ministry of Power in support of the India Private Power Initiative (IPPI).

Ron Somers holds a bachelor’s degree from Middlebury College in Vermont U.S.A. as well as a master’s degree from Bread Loaf Graduate School where he studied at Lincoln College, Oxford University.

Professor Sushil
IIT Delhi
“Indo-US Business Relations”

Sushil is Professor of Strategic, Flexible Systems and Technology Management at the Department of Management Studies, Indian Institute of Technology Delhi. He has twelve books to his credit in the areas of Flexibility, Systems Thinking, and Technology Management. He has over 200 papers in various refereed journals and conferences. He is Editor-in-chief of *Global Journal of Flexible Systems Management* ([giftjourn@i](mailto:giftjourn@iitd.ac.in)). Professor Sushil has pioneered the area of ‘Flexible Systems Management’ and made original contributions to the field of knowledge in the form of SAP-LAP models and linkages. He has evolved the concept and framework of ‘Flowing Stream Strategy’ as a strategic flexibility to manage continuity and change. He has acted as consultant to both governmental and private industrial organizations including LG Electronics, Rockwell International, Tata Consultancy Services, Tata Infotech Ltd., CMC Ltd., James Martin & Co., Gas Authority of India Ltd. and Sona Koyo Steering Systems. He is the Founder President of the Global Institute of Flexible Systems Management (www.giftsociety.org)



Frank G. Wisner
American International Group
“India and the US: The State of the Relationship”

Frank G. Wisner is Vice Chairman, External Affairs, of American

International Group, the leading U.S.-based international insurance organization. Prior to joining AIG, he was the U.S. Ambassador to India from July 1994 through July 1997. He retired from the U.S. Government with the rank of Career Ambassador, the highest grade in the Foreign Service.

Mr. Wisner joined the State Department as a Foreign Service Officer in 1961 and served in a variety of overseas and Washington positions during his 36-year career. Among his other positions, Mr. Wisner served successively as U.S. Ambassador to Zambia, Egypt, and the Philippines. Before being named U.S. Ambassador to India, his most recent assignment was as Under Secretary of Defense for Policy. Prior to that he was Under Secretary of State for International Security Affairs.

Mr. Wisner is a graduate of Princeton University. He is married and has four children.



M. Mangapati Pallam Raju, Member of Parliament (M.P.).
Minister of State for DEFENCE, Government of India

An alumni of the Hyderabad Public School (HPS), Begumpet (1971-1979), an Electronics & Communications Engineering graduate (BE) from Andhra University, Visakhapatnam, AP (1979-1983) and an MBA from Temple University, Philadelphia, USA (1983-1985). Worked in Philadelphia and Boston in the USA and in Oslo, Norway, in the field of Computers and Information Technology. Of Political lineage with his Grandfather (Late Mallipudi Pallam Raju) being a freedom fighter and his father (Shri M.S. Sanjeevi Rao) being a Union Minister in the Government of India (1982-1984), Mangapati Pallam Raju was first elected to the Indian Parliament in 1989 and was the youngest MP in the 9th Lok Sabha.

He has served as a Director on the boards of Indian Airlines & Air India during 1994-1997.

A successful entrepreneur in the field of Information Technology, he was on the boards of a few very successful Public Limited Companies until his induction into the Union Council of Ministers.

He has been a very active member of the Indian National Congress (INC) and has held several important positions in the state unit and at the National level, the most recent one as the Chairman of the Department of Policy Planning and Coordination (DEPPCO) in the All India Congress Committee (AICC).

Between August 2004 and January 2006, he served as the Chairman of the Parliamentary Standing Committee on Information Technology which comprises of the Departments of Information Technology, Communications & Posts and Information & Broadcasting.

Shri pallam Raju has represented the Country in the United Nations General Assembly at New York, USA in October 2004 and at the SAFMA Conference in Pakistan in May 2005. Currently a Member of Parliament (14th Lok Sabha) and the Minister of State for Defence (Raksha Rajya Mantri (RRM)), Government of India.

The Institution of Electronics & Telecommunications Engineers (IETE), New Delhi, has recently conferred a 'FELLOW' on him.

A. K. Mohapatra
Ex Indian Administrative Services (IAS) Officer of 1971 Batch

Mr. A.K. Mohapatra became an Indian Administrative Services (IAS) of Himanchal Pradesh cadre in 1971. He has served at various senior level positions in various ministries under Government of India. His recent appointment was as Joint Secretary with Department of Food and Public Distribution, Government of India. In addition to this, he has held the posts of Secretary and Financial Adviser with the Ministry of Road Transport and Highways and Ministry of Shipping, Government of India. He has been praised and rewarded many times from the government for his remarkable performance and great achievements both as an administrative officer and as a contributor to the community.



Dr. Inderpal Singh Mumick
Chairman and CEO of Kirusa

Dr. Inderpal Singh Mumick is the Chairman and CEO of Kirusa, Berkeley Heights, NJ, which he co-founded with colleagues from AT&T, Lucent, and Airtouch. A serial entrepreneur, Inderpal previously co-founded Savera Systems, Murray Hill, NJ, where he was the CEO and the CTO. Before Savera, Dr. Mumick was a Principal Technical Staff Member at AT&T Laboratories, Murray Hill, NJ, a Member of the Technical Staff at AT&T Bell Laboratories, Murray Hill, NJ, and a Research Student Associate at IBM Almaden Research Center, San Jose, CA. Dr. Mumick's vision and leadership has established Kirusa as the world leader in mobile value-added services.

Dr. Mumick received a Bachelor of Technology in Computer Science and Engineering from the Indian Institute of Technology, New Delhi, India, in 1986, where he was awarded the President's Gold Medal, and a Ph.D. in Computer Science from Stanford University in 1991. He further completed Mini MBAs in Finance and General Management from the AT&T School of Business in 1996 and 1998, and an Executive MBA for Growing Companies from Stanford University in 2000. Dr. Mumick is listed in various Marquis Who's Who publications.